Name: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  
Period: \_\_\_\_\_\_\_\_\_\_

UNIT 4 VOCAB

Learning and Cognitive Processes

**Vocabulary Organizer Chapters 9, 10, 11, & 12**

**-Directions:** define the term as stated in the glossary in the first column, then define the term in your own words in the second column, and then either draw a picture or write the vocabulary term in a complete sentence in the third column.

|  |  |  |
| --- | --- | --- |
| Definition **(from the text/glossary)** | Definition **(in your own words)** | Picture/Symbol ***OR*** use the vocab word in a complete sentence. |
| 1. Classical Conditioning |  |  |
| 1. Neutral Stimulus |  |  |
| 1. Unconditioned Stimulus |  |  |
| 1. Conditioned Stimulus |  |  |
| 1. Conditioned Response |  |  |
| 1. Generalization |  |  |
| 1. Discrimination |  |  |
| 1. Operant Conditioning |  |  |
| 1. Reinforcement |  |  |
| 1. Response Chain |  |  |
| 1. Negative Reinforcement |  |  |
| 1. Escape Conditioning |  |  |
| 1. Avoidance Conditioning |  |  |
| 1. Social Learning |  |  |
| 1. Cognitive Learning |  |  |
| 1. Latent Learning |  |  |
| 1. Learned Helplessness |  |  |
| 1. Modeling |  |  |
| 1. Behavior Modification |  |  |
| 1. Encoding |  |  |
| 1. Sensory Memory |  |  |
| 1. Chunking |  |  |
| 1. Semantic Memory |  |  |
| 1. Episodic Memory |  |  |
| 1. Declarative Memory |  |  |
| 1. Procedural Memory |  |  |
| 1. Eidetic Memory |  |  |
| 1. Mnemonic Devices |  |  |
| 1. Metacognition |  |  |
| 1. Functional Fixedness |  |  |
| 1. Insight |  |  |
| 1. Language |  |  |
| 1. Phoneme |  |  |
| 1. Morpheme |  |  |
| 1. Self Actualization Needs |  |  |
| 1. Fundamental Needs |  |  |
| 1. Motivation |  |  |
| 1. Instincts |  |  |
| 1. Homeostasis |  |  |
| 1. Extrinsic Motivation |  |  |
| 1. Intrinsic Motivation |  |  |