Name: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_
Period: \_\_\_\_\_\_\_\_\_\_

UNIT 4 VOCAB

Learning and Cognitive Processes

**Vocabulary Organizer Chapters 9, 10, 11, & 12**

**-Directions:** define the term as stated in the glossary in the first column, then define the term in your own words in the second column, and then either draw a picture or write the vocabulary term in a complete sentence in the third column.

|  |  |  |
| --- | --- | --- |
| Definition **(from the text/glossary)**  | Definition **(in your own words)** | Picture/Symbol ***OR*** use the vocab word in a complete sentence.  |
| 1. Classical Conditioning
 |  |  |
| 1. Neutral Stimulus
 |  |  |
| 1. Unconditioned Stimulus
 |  |  |
| 1. Conditioned Stimulus
 |  |  |
| 1. Conditioned Response
 |  |  |
| 1. Generalization
 |  |  |
| 1. Discrimination
 |  |  |
| 1. Operant Conditioning
 |  |  |
| 1. Reinforcement
 |  |  |
| 1. Response Chain
 |  |  |
| 1. Negative Reinforcement
 |  |  |
| 1. Escape Conditioning
 |  |  |
| 1. Avoidance Conditioning
 |  |  |
| 1. Social Learning
 |  |  |
| 1. Cognitive Learning
 |  |  |
| 1. Latent Learning
 |  |  |
| 1. Learned Helplessness
 |  |  |
| 1. Modeling
 |  |  |
| 1. Behavior Modification
 |  |  |
| 1. Encoding
 |  |  |
| 1. Sensory Memory
 |  |  |
| 1. Chunking
 |  |  |
| 1. Semantic Memory
 |  |  |
| 1. Episodic Memory
 |  |  |
| 1. Declarative Memory
 |  |  |
| 1. Procedural Memory
 |  |  |
| 1. Eidetic Memory
 |  |  |
| 1. Mnemonic Devices
 |  |  |
| 1. Metacognition
 |  |  |
| 1. Functional Fixedness
 |  |  |
| 1. Insight
 |  |  |
| 1. Language
 |  |  |
| 1. Phoneme
 |  |  |
| 1. Morpheme
 |  |  |
| 1. Self Actualization Needs
 |  |  |
| 1. Fundamental Needs
 |  |  |
| 1. Motivation
 |  |  |
| 1. Instincts
 |  |  |
| 1. Homeostasis
 |  |  |
| 1. Extrinsic Motivation
 |  |  |
| 1. Intrinsic Motivation
 |  |  |