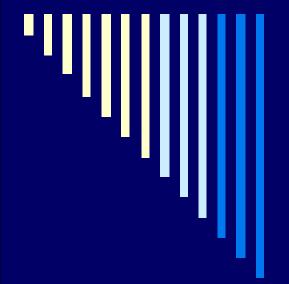


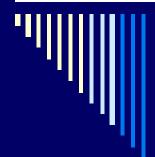
## Choice, not chance determines destiny.

**Anonymous** 



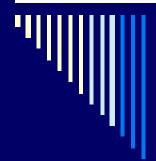
No trumpets sound when the important decisions of our life are made. Destiny is made known silently.

**Agnes De Mill** 



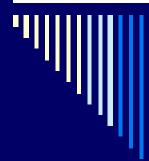
## **Decision Making Process**

- What to wear to school?
  - Decide what you want your image to be
  - Consider your choices (eliminate negative and narrow down to most positive)
  - Think about what other's wear
  - Evaluate choices and consider which outfit most fits your goal.



## Comprehensive Decision Making Model

- Define your goal
- State the decision to be made.
- Analyze your resources.
- Analyze your wants and needs.
- Identify your choices.
- Gather information
- Evaluate your choices.
- Make your decision



## Long-term vs. Short-term

- Short term: essential to your happiness right now, immediate gratification.
- Long term: will be reached in the future,
  will not experience the rewards for years.